

Syrah du Monde®

June 3-4, 2010

4th INTERNATIONAL COMPETITION OF THE BEST SYRAH IN THE WORLD



CUSTOMIZED PRICE CONDITIONS

Weight Category	1	2	3	4	5
Actual Weight	≤ 12 kg	≤ 24 kg	≤ 36 kg	≤ 48 kg	≤ 60 kg
Volumetric weight**	≤ 12 kg	≤ 24 kg	≤ 36 kg	≤ 48 kg	≤ 60 kg
Equivalence in Number of Bottles (approximately)	6	12	18	24	30
ZONE 1*	150 € / 6 bottles	125 € / 6 bottles	110 € / 6 bottles	100 € / 6 bottles	90 € / 6 bottles
Germany, Belgium, Spain, Italy, Luxembourg, Netherland, United Kingdom	150 € ttc	250 € ttc	330 € ttc	400 € ttc	450 € ttc
ZONE 2*	180 € / 6 bottles	150 € / 6 bottles	135 € / 6 bottles	125 € / 6 bottles	118 € / 6 bottles
Austria, Denmark, Portugal, Greece, Sweden, Ireland, Finland	180 € ttc	300 € ttc	405 € ttc	500 € ttc	590 € ttc
ZONE 2 bis	160 € / 6 bottles	130 € / 6 bottles	110 € / 6 bottles	100 € / 6 bottles	90 € / 6 bottles
Switzerland, Norway, Liechtenstein	160 €	260 €	330 €	400 €	450 €
ZONE 3*	350 € / 6 bottles	300 € / 6 bottles	Ask us for a quote		
Bulgaria, Cyprus, Hungria, Malta, Poland, Czech Republic, Rumania, Slovakia, Slovenia	350 € ttc	600 € ttc			
ZONE 4	180 € / 6 bottles	130 € / 6 bottles	110 € / 6 bottles	100 € / 6 bottles	95 € / 6 bottles
Canada - United States (USA)	180 €	260 €	330 €	400 €	475 €
ZONE 5	230 € / 6 bottles	200 € / 6 bottles	180 € / 6 bottles	170 / 6 bottles	170 € / 6 bottles
China, India, Thailand, Japan, Morocco, Mexico, South of Africa, Tunisia, Turkey	230 €	400 €	540 €	680 €	850 €
ZONE 6	240 € / 6 bottles	215 € / 6 bottles	200 € / 6 bottles	Ask us for a quote	
Croatia, Moldavia, Macedonia, Serbia	240 €	430 €	600 €		
ZONE 7	280 € / 6 bottles	250 € / 6 bottles	230 € / 6 bottles	210 € / 6 bottles	Ask us for a quote
Brasil, Israel, Lebanon	280 €	500 €	690 €	840 €	
ZONE 8	290 € / 6 bottles	250 € / 6 bottles	230 € / 6 bottles	Ask us for a quote	
Argentina, Chile, Peru, Uruguay, Australia, New Zealand	290 €	500 €	690 €		



CAUTION

* For zones 1, 2 and 3: Price + VAT (19,6 %) the displayed prices includ taxes.

PAGE 1/1

DPART-AG-P1-SdM2010 .1



VOLUMETRIC WEIGHT RULE**

Avoid using wooden boxes or bulky containers, as shipment charges is based on either volumetric weight or actual weight, whichever is greater. The volumetric weight of the package is calculated as follows:

$$\text{length} \times \text{width} \times \text{height} \text{ (values in cm)} \\ \underline{\underline{6000}}$$

The value obtained must be less than 12 kg for weight category 1, less than 24 kg for category 2, less than 36 kg for category 3 and less than 48 kg for category 4 otherwise the package falls into next category.

Example: Actual weight = 10 kg and Volumetric weight = 14 kg ⇒ This package falls into weight category 2
 Actual weight = 14 kg and Volumetric weight = 10 kg ⇒ This package falls into weight category 2
 Actual weight = 10 kg and Volumetric weight = 11 kg ⇒ This package falls into weight category 1